

GEORGIA HIGH SCHOOL ASSOCIATION

MINUTES

STATE EXECUTIVE COMMITTEE June 24, 2020

A meeting of the State Executive Committee of the Georgia High School Association was called to order at 1:00 p.m., on June 24, 2020, at the Thomaston-Upson County Civic Center by Glenn White, President.

The Pledge of Allegiance was led by Vice President Curt Miller. The invocation was given by Carror Wright, Associate Director. Roll call by Steve Figueroa, Media Director, showed the following: Present - 72 Absent - 0

| | | | | | |
|-------------------|------------------|---------------------|--------------------|------------------|---------------------|
| Greg Tillery | Don Breedlove | Jeff Littleton | James Jackson | John Pinson | Brad Dehem |
| Evan Horton | Don Baker | Morgan Ingram - sub | Brent Mashburn | Jesse Crews | David Lowery |
| Matthew Moody | Steven Craft | Brooke Whitlock | Rodney Walker | Bradley Warren | Chad Jordan |
| Ed Shaddix | Matt McDonald | Barney Hester | Eli Connell | Don Norton | Kevin Petroski |
| Tonya Sebring | Chris Brown | Charles Battles | Cleve Edwards | Harley Calhoun | Michelle Masters |
| Nathan Turner | Shane Ratliff | Jasper Jewell | Mike Thompson | Michael Langston | Regina Montgomery |
| Kirk Barton | Kevin May | Wes Shiver - sub | Rex Hodges | Steve Simpson | Richard Woods |
| Scarlett Grantham | Kelli Smith | Michael Dowis | Myron Newton | Donnie Drew | David Colvard |
| Jason Brett | Bobby Brewington | Shawn Peek | Davis Russell | Mark Farriba | Jason Miller |
| Earl Etheridge | Rendell Jackson | Kip Burdette - sub | Brian Montgomery | Scott Queen | Philip Brown |
| Marty Jackson | Darrell Demastus | John Sanders | Jamey Alcorn - sub | Chad Griffin | Bobby McAllister |
| Kandice Mitchell | Garrett Black | Doug Connelly | Brian Turner | Chris Hanson | Carter Wilson - sub |

Motion was made by Turner, seconded by Crews, and unanimously approved to adopt the agenda for the meeting.

Motion was made by Craft, seconded by Grantham, and unanimously approved to go into executive session to hear a student appeals (Note: The appeal was heard in executive session, but the vote was taken after coming out of executive session).

APPOINTMENTS:

Mt. Vernon School - Brad Dehem, AD, presented an appeal for Simon Tolbert, requesting a waiver of the 8-semester rule.

Motion by White, second by Craft, to **Approve** the appeal.

MOTION PASSED (unanimously)

NEW BUSINESS:

1. The full committee voted on the Board of Trustees' recommendations for the two female "at large" members of the incoming State Executive Committee as outlined in Section 2, Item "A" on page 8 of the GHSA Constitution. Those selections were chosen from region nominations at the Spring meeting of the SEC on June 23 and were **Michelle Masters** and **Regina Montgomery**.

MOTION PASSED (unanimously)

2. Executive Committee members of each classification, and the "at large" members, broke up into separate groups and voted on their respective choices to sit on the new Board of Trustees for the 2020-22 reclassification cycle. The results of those votes were as follows:

Class 7A - **Nathan Turner** (5-3 vote)

Class 6A - **Steven Craft** (8-0 vote)

Class 5A - **Kevin May** (8-0 vote)

Class 4A - **Jasper Jewell** (8-0 vote)

Class 3A - **Jim Finch** (8-0 vote)

Class 2A - **Michael Thompson** (6-2 vote)

Class A Public - **Jesse Crews** (8-0 vote)

Class A Private - **Kevin Petroski** (8-0 vote)

At Large - **Michelle Masters** (8-0 vote)

DIRECTOR'S REPORT

Executive Director Robin Hines welcomed the new members of the committee and introduced the GHSA staff to them, explaining what each person's duties were, including newest Associate Director Tanya Anderson.

(more)

Hines then mentioned that the GHSA would be hosting the annual NFHS Section III meeting this September in Savannah.

He gave a brief legal update, mentioning two pending cases. And he went on to tell the committee that the GHSA office is in excellent financial shape despite losing the spring sports season to the pandemic.

Hines then went over the budget for 2020-21, telling the committee that it was the first time in GHSA history that a budget had actually gone down from the previous year.

Motion by Jewell, second by Simpson, to approve the 2020-21 budget as presented (see next page).
MOTION PASSED (unanimously)

Hines closed by telling the committee about a possible new agreement with GoFan that would include incentives for schools that go cashless with their ticket sales.

Motion by Jewell, second by Craft, to adjourn the meeting.
MOTION PASSED (unanimously)

| GHSA 2020-21 Budget | | |
|---|-----------------------|-----------------------|
| | Budget | Proposed |
| Revenue | 2019-20 | 2020-21 |
| Books & Publications | \$200.00 | \$200.00 |
| Invitational/Regional Tourneys | \$140,000.00 | \$150,000.00 |
| State Tourneys & Playoffs | \$3,060,000.00 | \$2,940,000.00 |
| Dues | \$109,530.00 | \$109,530.00 |
| Insurance Fees (Members) | \$202,470.00 | \$202,470.00 |
| Community Coach Registration | \$500,000.00 | \$515,000.00 |
| Trophies & Awards | \$10,000.00 | \$10,000.00 |
| Fines | \$255,000.00 | \$300,000.00 |
| GHSA Pass Replacement Fee | \$2,600.00 | \$1,000.00 |
| Interest Income | \$500.00 | \$600.00 |
| Miscellaneous Income | \$500.00 | \$500.00 |
| Rule Books | \$18,000.00 | \$15,000.00 |
| GHSA Pass for Officials | \$55,000.00 | \$60,000.00 |
| Officiating Department | \$400,000.00 | \$390,000.00 |
| Corporate/Vendor Partnerships | \$915,000.00 | \$890,000.00 |
| Total Revenue | \$5,668,800.00 | \$5,584,300.00 |
| Expenses | | |
| Payroll Taxes | \$75,000.00 | \$80,000.00 |
| Professional Fees | \$90,000.00 | \$75,000.00 |
| Retirement Expense | \$105,000.00 | \$114,500.00 |
| Salaries & Wages | \$925,000.00 | \$1,012,500.00 |
| State Tourneys/Playoffs | \$2,275,000.00 | \$2,200,000.00 |
| State Meets (Non-Athletic) | \$42,000.00 | \$42,000.00 |
| Clinics & Exams | \$34,000.00 | \$18,000.00 |
| Evaluations | \$22,000.00 | \$18,000.00 |
| Insurance Expense | \$1,025,000.00 | \$1,010,000.00 |
| Occupancy Expense | \$65,000.00 | \$60,000.00 |
| Travel Expense/Meetings | \$150,000.00 | \$120,000.00 |
| NFHS Section III Meeting Host | \$10,000.00 | \$50,000.00 |
| Outside Services | \$196,400.00 | \$175,000.00 |
| Office Supplies/Equipment | \$15,000.00 | \$13,000.00 |
| Postal/Parcel Delivery | \$20,000.00 | \$16,000.00 |
| Telephone | \$14,000.00 | \$10,000.00 |
| Service Contracts | \$28,000.00 | \$18,000.00 |
| Community Coach Program | \$172,000.00 | \$172,000.00 |
| Trophies & Medals | \$90,000.00 | \$80,000.00 |
| Dues & Subscriptions | \$3,000.00 | \$3,000.00 |
| Flowers & Honoraria | \$2,000.00 | \$1,500.00 |
| Marketing Expenses | \$20,000.00 | \$18,000.00 |
| Licensing (Payout to Schools) | \$60,000.00 | \$45,000.00 |
| Disability Sports | \$75,500.00 | \$75,500.00 |
| Depreciation | \$0.00 | \$0.00 |
| Miscellaneous Expenses | \$300.00 | \$300.00 |
| Officiating Department | \$72,000.00 | \$85,000.00 |
| NFHS Books/Publications | \$80,000.00 | \$70,000.00 |
| Sports Medicine | \$2,600.00 | \$2,000.00 |
| Total Expenses | \$5,668,800.00 | \$5,584,300.00 |
| Allocation from investment portfolio - one time adjustment. | | |

Georgia High School Association, Inc.
Profit & Loss Prev Year Comparison
July 2019 through June 2020

| | Jul '19 - Jun 20 | Jul '18 - Jun 19 | \$ Change | % Change |
|--|-------------------|-------------------|-------------------|----------------|
| Ordinary Income/Expense | | | | |
| Income | | | | |
| Books & Publications | | | | |
| 10444 · Labels & Form Books | 75.00 | 120.00 | -45.00 | -37.5% |
| 10445 · Golf & Tennis & Miscellaneous | 0.00 | 43.00 | -43.00 | -100.0% |
| Total Books & Publications | 75.00 | 163.00 | -88.00 | -54.0% |
| Camp Fees - Officials | | | | |
| 20400 · Basketball Camp Fees | 14,025.00 | 33,610.00 | -19,585.00 | -58.3% |
| 20401 · Softball Camp Fees | 6,495.00 | 10,340.00 | -3,845.00 | -37.2% |
| 20402 · Football Camp Fee | 23,671.75 | 24,062.50 | -390.75 | -1.6% |
| 20403 · Baseball Camp Fees | 12,060.00 | 11,200.00 | 860.00 | 7.7% |
| 20404 · Wrestling Camp Fees | 2,765.00 | 975.00 | 1,790.00 | 183.6% |
| 20406 · Dance Camp Fees | 0.00 | 600.00 | -600.00 | -100.0% |
| 20407 · Volleyball Camp Fees | 2,385.00 | 3,285.00 | -900.00 | -27.4% |
| Total Camp Fees - Officials | 61,401.75 | 84,072.50 | -22,670.75 | -27.0% |
| Check Fees | | | | |
| 10515 · Returned Check Fee | 0.00 | 60.00 | -60.00 | -100.0% |
| Total Check Fees | 0.00 | 60.00 | -60.00 | -100.0% |
| Invitational & Regional Tourn | | | | |
| 10404 · Gymnastics | 418.05 | 176.60 | 241.45 | 136.7% |
| 10405 · Golf | 113.40 | 206.50 | -93.10 | -45.1% |
| 10407 · Baseball | 348.20 | 1,311.37 | -963.17 | -73.5% |
| 10408 · Basketball | 63,806.61 | 68,728.59 | -4,921.98 | -7.2% |
| 10409 · Cheerleading | 25,449.45 | 23,918.95 | 1,530.50 | 6.4% |
| 10409B · Competitive Dance | 548.00 | 0.00 | 548.00 | 100.0% |
| 10410 · Cross Country | 4,450.42 | 4,627.32 | -176.90 | -3.8% |
| 10411 · Lacrosse | 93.25 | 695.95 | -602.70 | -86.6% |
| 10412 · Soccer | 766.45 | 1,732.50 | -966.05 | -55.8% |
| 10413 · Softball | 7,687.46 | 9,037.71 | -1,350.25 | -14.9% |
| 10414 · Track | 3,611.65 | 12,778.57 | -9,166.92 | -71.7% |
| 10415 · Volleyball | 5,422.03 | 5,430.55 | -8.52 | -0.2% |
| 10416 · Wrestling | 14,063.73 | 15,509.06 | -1,445.33 | -9.3% |
| 10417 · Swimming | 2,364.97 | 2,424.24 | -59.27 | -2.4% |
| 10418 · Tennis | 0.00 | 19.55 | -19.55 | -100.0% |
| 10419 · One-Act-Play | 40.50 | 0.00 | 40.50 | 100.0% |
| Total Invitational & Regional Tourn | 129,184.17 | 146,597.46 | -17,413.29 | -11.9% |
| Officials - Income | | | | |
| 20100 · Rulebooks | 6,127.00 | 15,253.00 | -9,126.00 | -59.8% |
| 20200 · Officials Registration Fees | 292,136.00 | 294,136.00 | -2,000.00 | -0.7% |
| 20301 · Fines Revenue - Officials | 8,300.00 | 16,234.00 | -7,934.00 | -48.9% |
| 20500 · GHSA Pass for Officials | 58,674.00 | 56,453.00 | 2,221.00 | 3.9% |
| Total Officials - Income | 365,237.00 | 382,076.00 | -16,839.00 | -4.4% |
| State Tournaments & Playoffs | | | | |
| 10420 · Baseball | 255.84 | 196,934.63 | -196,678.79 | -99.9% |
| 10421 · Basketball | 5,186.90 | 125,959.67 | -120,772.77 | -95.9% |
| 10421-1 · GHSA NCAA Recruiting Event | | | | |

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July 2019 through June 2020

| | Jul '19 - Jun 20 | Jul '18 - Jun 19 | \$ Change | % Change |
|---|------------------|------------------|-------------|----------|
| 10421 · Basketball - Other | 758,956.75 | 772,478.20 | -13,521.45 | -1.8% |
| Total 10421 · Basketball | 764,143.65 | 898,437.87 | -134,294.22 | -15.0% |
| 10422 · Cheerleading | 88,830.00 | 86,650.00 | 2,180.00 | 2.5% |
| 10422A · Cheerleading - Game Day | 17,663.00 | 2,478.16 | 15,184.84 | 612.8% |
| 10422B · Competitive Dance | 25,099.25 | 9,202.00 | 15,897.25 | 172.8% |
| 10423 · Cross Country | 2,102.90 | 4,938.70 | -2,835.80 | -57.4% |
| 10424 · Football | 42,300.00 | 40,425.00 | 1,875.00 | 4.6% |
| 10424-1 · Football Officials | 1,339,051.81 | 1,126,842.40 | 212,209.41 | 18.8% |
| 10424 · Football - Other | 1,381,351.81 | 1,167,267.40 | 214,084.41 | 18.3% |
| Total 10424 · Football | 1,381,351.81 | 1,167,267.40 | 214,084.41 | 18.3% |
| 10425 · Gymnastics | 0.00 | 1,564.00 | -1,564.00 | -100.0% |
| 10426 · Lacrosse | 0.00 | 84,445.73 | -84,445.73 | -100.0% |
| 10427 · Soccer | 2,640.00 | 47,236.00 | -44,596.00 | -94.4% |
| 10427-1 · Soccer Officials | 489.30 | 185,781.87 | -185,292.57 | -99.7% |
| 10427 · Soccer - Other | 3,129.30 | 233,017.87 | -229,888.57 | -98.7% |
| Total 10427 · Soccer | 3,129.30 | 233,017.87 | -229,888.57 | -98.7% |
| 10428 · Softball | 131,157.18 | 116,371.59 | 14,785.59 | 12.7% |
| 10428A · Softball - Slow Pitch | 0.00 | 3,735.00 | -3,735.00 | -100.0% |
| 10429 · Swimming | 6,129.21 | 13,750.70 | -7,621.49 | -55.4% |
| 10429A · Tennis | 0.00 | 2,910.00 | -2,910.00 | -100.0% |
| 10430 · Track | 0.00 | 1,340.75 | -1,340.75 | -100.0% |
| 10431 · Volleyball | 40,161.13 | 39,566.19 | 594.94 | 1.5% |
| 10432 · Wrestling | 115,496.16 | 68,768.25 | 46,727.91 | 68.0% |
| 10433 · Wrestling Weight Appeals | 12,050.00 | 9,600.00 | 2,450.00 | 25.5% |
| 10435 · Esports | 7,046.40 | 19,854.60 | -12,808.20 | -64.5% |
| Total State Tournaments & Playoffs | 2,594,615.83 | 2,960,833.44 | -366,217.61 | -12.4% |
| Vendor/Corporate Partner Income | | | | |
| 30100 · McGriff Insurance (BB&T) | 15,000.00 | 15,000.00 | 0.00 | 0.0% |
| 30101 · Georgia Farm Bureau | 153,000.00 | 120,000.00 | 33,000.00 | 27.5% |
| 30102 · Wilson Sporting Goods | 0.00 | 170,000.00 | -170,000.00 | -100.0% |
| 30103 · Musco Lighting | 5,000.00 | 5,000.00 | 0.00 | 0.0% |
| 30104 · Georgia Public Broadcasting | 55,000.00 | 50,000.00 | 5,000.00 | 10.0% |
| 30105 · NFHS Network | 0.00 | 2,000.00 | -2,000.00 | -100.0% |
| 30105-2 · NFHS Shared Revenue | 82,400.00 | 80,000.00 | 2,400.00 | 3.0% |
| 30105 · NFHS Network - Other | 82,400.00 | 82,000.00 | 400.00 | 0.5% |
| Total 30105 · NFHS Network | 82,400.00 | 82,000.00 | 400.00 | 0.5% |
| 30106 · iHigh.com (Brainbox) | 36,108.66 | 55,000.00 | -18,891.34 | -34.4% |
| 30107 · Mizuno US | 20,000.00 | 18,000.00 | 2,000.00 | 11.1% |
| 30108 · Select - Official Soccer Ball | 17,500.00 | 28,225.00 | -10,725.00 | -38.0% |
| 30109 · Max Preps (CBS Interactive) | 21,000.00 | 28,000.00 | -7,000.00 | -25.0% |
| 30110 · Beverage Sponsorship (Gatorade) | 10,000.00 | 10,000.00 | 0.00 | 0.0% |
| 30111 · GHSA Retail Licensing Program | 0.00 | 43,823.26 | -43,823.26 | -100.0% |
| 30111-1 · Retail Licensing (Schools) | 0.00 | 14,956.75 | -14,956.75 | -100.0% |
| 30111 · GHSA Retail Licensing Program - Other | 0.00 | 58,780.01 | -58,780.01 | -100.0% |
| Total 30111 · GHSA Retail Licensing Program | 0.00 | 58,780.01 | -58,780.01 | -100.0% |

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|---|------------------|------------------|-------------|----------|
| 30112 · Jostans | 6,650.57 | 7,555.00 | -904.43 | -12.0% |
| 30113 · Choice Hotels | 8,926.29 | 8,336.01 | 590.28 | 7.1% |
| 30114 · Resilite | 0.00 | 4,000.00 | -4,000.00 | -100.0% |
| 30115 · Molten | 11,000.00 | 11,000.00 | 0.00 | 0.0% |
| 30116 · Team I.P. | 105,000.00 | 100,000.00 | 5,000.00 | 5.0% |
| 30118 · Field Turf | 5,000.00 | 5,000.00 | 0.00 | 0.0% |
| 30119 · Atlanta Track Club | 0.00 | 26,000.00 | -26,000.00 | -100.0% |
| 30120 · Atlanta Hawks | 0.00 | 5,000.00 | -5,000.00 | -100.0% |
| 30122 · College Football Hall of Fame | 3,000.00 | 3,000.00 | 0.00 | 0.0% |
| 30123 · Takedown Football Hall of Fame | 10,000.00 | 13,500.00 | -3,500.00 | -25.9% |
| 30125 · Eagle Sportz | 4,729.59 | 3,257.65 | 1,471.94 | 45.2% |
| 30126 · Jolyn Clothing | 750.00 | 1,750.00 | -1,000.00 | -57.1% |
| 30127 · Six Flags | 1,959.00 | 153.00 | 1,806.00 | 1,180.4% |
| 30130 · Official's Clothing | 0.00 | 428.50 | -428.50 | -100.0% |
| 30130-1 · Honigs Whistle Stop | 0.00 | 2,375.13 | -226.12 | -9.5% |
| 30130-2 · Smity's Officials | 2,149.01 | 89.98 | -89.98 | -100.0% |
| 30130-3 · 1 Stop Sports | 0.00 | 206.18 | 47.13 | 22.9% |
| 30130-4 · Cliff Keen Athletic | 253.31 | | | |
| Total 30130 · Official's Clothing | 2,402.32 | 3,099.79 | -697.47 | -22.5% |
| 30132 · Huddle Tickets (Gofan) | 11,953.60 | 14,216.00 | -2,262.40 | -15.9% |
| 30133 · Nfinity Athletics | 5,000.00 | 0.00 | 5,000.00 | 100.0% |
| 30134 · Graphic Edge Studio, LLC | 0.00 | 550.00 | -550.00 | -100.0% |
| 30135 · Fanz Collectibles | 0.00 | 1,000.00 | -1,000.00 | -100.0% |
| 30136 · Cheersounds Music & Training LLC | 3,000.00 | 3,000.00 | 0.00 | 0.0% |
| 30138 · BSN Sports | 3,000.00 | 4,000.00 | -1,000.00 | -25.0% |
| 30139 · Snaphound - Snapp Limited | 357.14 | 0.00 | 357.14 | 100.0% |
| 30140 · FirstDown Technologies | 455.00 | 0.00 | 455.00 | 100.0% |
| 30141 · Subway | 22,000.00 | 0.00 | 22,000.00 | 100.0% |
| 30142 · Thrive Cheer and Dance Company | 500.00 | 0.00 | 500.00 | 100.0% |
| Total Vendor/Corporate Partner Income | 620,692.17 | 854,422.46 | -233,730.29 | -27.4% |
| 10400 · Dues | 109,530.00 | 109,160.00 | 370.00 | 0.3% |
| 10401 · Insurance Fees-Member Schools | 202,220.00 | 202,835.00 | -615.00 | -0.3% |
| 10501 · Community Coach Registration | 406,632.00 | 518,049.70 | -111,417.70 | -21.5% |
| 10502 · Trophies & Awards | 15,463.78 | 6,495.54 | 8,968.24 | 138.1% |
| 10504 · Fines | | | | |
| 10504-1 · Failure to Follow Procedure | 3,864.00 | 10,696.00 | -6,822.00 | -63.8% |
| 10504-2 · Sanctioned Event - Late Applica | 200.00 | 0.00 | 200.00 | 100.0% |
| 10504-3 · Rules Clinic - Failure to Atten | 91,462.50 | 139,893.50 | -48,431.00 | -34.6% |
| 10504-4 · ByLaw Violation | 92,202.00 | 110,600.00 | -18,398.00 | -16.6% |
| 10504-5 · Ejection Fine | 27,100.00 | 48,200.00 | -21,100.00 | -43.8% |
| 10504-6 · Dues - Late Payment | 3,800.00 | 14,200.00 | -10,400.00 | -73.2% |
| Total 10504 · Fines | 218,628.50 | 323,579.50 | -104,951.00 | -32.4% |
| 10509 · GHSA Pass - Replacement Fee | 2,825.00 | 3,120.00 | -295.00 | -9.5% |
| 10520 · Miscellaneous Income | | | | |
| 10520A · Misc Income - Open Records Fees | 100.00 | 75.00 | 25.00 | 33.3% |
| 10520B · DOT Easement Payment 4/30/2020 | 57,100.00 | 0.00 | 57,100.00 | 100.0% |
| 10520 · Miscellaneous Income - Other | 0.00 | 0.00 | 0.00 | 0.0% |

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Profit & Loss Prev Year Comparison
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|---|------------------|------------------|-------------|-----------|
| Total 10520 · Miscellaneous Income | 57,200.00 | 75.00 | 57,125.00 | 76,166.7% |
| Total Income | 4,783,705.20 | 5,591,539.60 | -807,834.40 | -14.5% |
| Gross Profit | 4,783,705.20 | 5,591,539.60 | -807,834.40 | -14.5% |
| Expense | | | | |
| Camps - Officials | | | | |
| 20900 · Basketball Officials Camp | 6,060.00 | 6,773.76 | -713.76 | -10.5% |
| 20900-1 · Basketball Off Camp -Outside Sv | 9,776.65 | 9,612.70 | 163.95 | 1.7% |
| 20900 · Basketball Officials Camp - Other | 15,836.65 | 16,386.46 | -549.81 | -3.4% |
| Total 20900 · Basketball Officials Camp | 25,673.30 | 26,772.82 | -1,099.52 | -4.1% |
| 20901 · Softball Officials Camps | 4,484.20 | 2,553.00 | 1,931.20 | 75.6% |
| 20901-1 · Softball Off Camps -Outside Svc | 6,536.19 | 5,879.69 | 656.50 | 11.2% |
| 20901 · Softball Officials Camps - Other | 11,020.39 | 8,432.69 | 2,587.70 | 30.7% |
| Total 20901 · Softball Officials Camps | 22,040.78 | 16,865.38 | 5,175.40 | 30.7% |
| 20902 · Football Officials Camps | 0.00 | 50.00 | -50.00 | -100.0% |
| 20902-1 · Football Off Camps -Outside Svc | 26,930.07 | 20,660.22 | 6,269.85 | 30.4% |
| 20902 · Football Officials Camps - Other | 26,930.07 | 20,710.22 | 6,219.85 | 30.0% |
| Total 20902 · Football Officials Camps | 53,860.14 | 41,420.44 | 12,439.70 | 30.0% |
| 20903 · Baseball Officials Camps | 9,379.51 | 8,586.26 | 793.25 | 9.2% |
| 20904 · Soccer Officials Camps | 0.00 | 1,600.00 | -1,600.00 | -100.0% |
| 20904-1 · Soccer Off Camps - Outside Svc | 0.00 | 1,600.00 | -1,600.00 | -100.0% |
| Total 20904 · Soccer Officials Camps | 0.00 | 1,600.00 | -1,600.00 | -100.0% |
| 20905 · Wrestling Officials Camps | 3,615.85 | 914.79 | 2,701.06 | 295.3% |
| 20906 · Volleyball Officials Camp | 3,487.59 | 2,234.31 | 1,253.28 | 56.1% |
| Total Camps - Officials | 70,270.06 | 58,864.73 | 11,405.33 | 19.4% |
| Clinics & Exams | | | | |
| 20700 · Baseball | 75.00 | 50.00 | 25.00 | 50.0% |
| 20700-1 · Baseball - Outside Services | 1,648.28 | 4,805.68 | -3,157.40 | -65.7% |
| 20700 · Baseball - Other | 1,723.28 | 4,855.68 | -3,132.40 | -64.5% |
| Total 20700 · Baseball | 3,446.56 | 9,111.36 | -5,664.80 | -64.5% |
| 20701 · Basketball | 150.00 | 50.00 | 100.00 | 200.0% |
| 20701-1 · Basketball - Outside Services | 4,706.07 | 5,689.60 | -983.53 | -17.3% |
| 20701 · Basketball - Other | 4,856.07 | 5,739.60 | -883.53 | -15.4% |
| Total 20701 · Basketball | 9,712.14 | 11,479.20 | -1,767.06 | -15.4% |
| 20702 · Cheerleading | 200.00 | 100.00 | 100.00 | 100.0% |
| 20702-1 · Cheerleading - Outside Services | 868.53 | 263.01 | 605.52 | 230.2% |
| 20702 · Cheerleading - Other | 1,068.53 | 363.01 | 705.52 | 194.4% |
| Total 20702 · Cheerleading | 2,137.06 | 726.02 | 1,411.04 | 194.4% |
| 20702B · Competitive Dance | 250.00 | 0.00 | 250.00 | 100.0% |
| 20702B1 · Comp Dance - Outside Svcs | -748.31 | -150.00 | -598.31 | -398.9% |
| 20702B · Competitive Dance - Other | | | | |

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| Total 20702B · Competitive Dance | -498.31 | -150.00 | -348.31 | -232.2% |
| 20703 · Football | | | | |
| 20703-1 · Football - Outside Services | 100.00 | 0.00 | 100.00 | 100.0% |
| 20703 · Football - Other | 1,320.20 | 4,574.58 | -3,254.38 | -71.1% |
| Total 20703 · Football | 1,420.20 | 4,574.58 | -3,154.38 | -69.0% |
| 20704 · Lacrosse | 311.95 | 49.95 | 262.00 | 524.5% |
| 20706 · Soccer | | | | |
| 20706-1 · Soccer - Outside Services | 50.00 | 100.00 | -50.00 | -50.0% |
| 20706 · Soccer - Other | 219.78 | 1,935.55 | -1,715.77 | -88.7% |
| Total 20706 · Soccer | 269.78 | 2,035.55 | -1,765.77 | -86.8% |
| 20707 · Softball | | | | |
| 20707-1 · Softball - Outside Services | 25.00 | 100.00 | -75.00 | -75.0% |
| 20707 · Softball - Other | 415.33 | 4,971.80 | -4,556.47 | -91.7% |
| Total 20707 · Softball | 440.33 | 5,071.80 | -4,631.47 | -91.3% |
| 20708 · Swimming/Divng | | | | |
| 20708-1 · Swimming/Divng - Outside Servi | 50.00 | 50.00 | 0.00 | 0.0% |
| 20708 · Swimming/Divng - Other | 99.95 | 69.82 | 30.13 | 43.2% |
| Total 20708 · Swimming/Divng | 149.95 | 119.82 | 30.13 | 25.2% |
| 20709 · Track | | | | |
| 20709-1 · Track - Outside Services | 50.00 | 0.00 | 50.00 | 100.0% |
| 20709 · Track - Other | 689.47 | 926.01 | -236.54 | -25.5% |
| Total 20709 · Track | 739.47 | 926.01 | -186.54 | -20.1% |
| 20710 · Volleyball | | | | |
| 20710-1 · Volleyball - Outside Svcs | 0.00 | 50.00 | -50.00 | -100.0% |
| 20710 · Volleyball - Other | 100.00 | 1,528.94 | -1,428.94 | -93.5% |
| Total 20710 · Volleyball | 100.00 | 1,578.94 | -1,478.94 | -93.7% |
| 20711 · Wrestling | | | | |
| 20711-1 · Wrestling - Outside Services | 50.00 | 0.00 | 50.00 | 100.0% |
| 20711 · Wrestling - Other | 365.66 | 199.77 | 165.89 | 83.0% |
| Total 20711 · Wrestling | 415.66 | 199.77 | 215.89 | 108.1% |
| 20712 · Gymnastics | 9.90 | 57.60 | -47.70 | -82.8% |
| 20713 · Cross Country | | | | |
| 20713-1 · Cross Country - Outside Svc | 50.00 | 0.00 | 50.00 | 100.0% |
| 20713 · Cross Country - Other | 79.50 | 0.00 | 79.50 | 100.0% |
| Total 20713 · Cross Country | 129.50 | 0.00 | 129.50 | 100.0% |
| 20725 · Officials Training - All Sports | 2,349.04 | 0.00 | 2,349.04 | 100.0% |
| Total Clinics & Exams | 13,485.35 | 25,422.31 | -11,936.96 | -47.0% |
| Community Coach | | | | |
| 10750 · Community Coach Program | 76,640.00 | 91,565.46 | -14,925.46 | -16.3% |
| 10750-1 · Community Coach - Outside Serv | 72,202.72 | 80,983.24 | -8,780.52 | -10.8% |
| 10750 · Community Coach Program - Other | | | | |

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| Total 10750 · Community Coach Program | 148,842.72 | 172,548.70 | -23,705.98 | -13.7% |
| Total Community Coach | 148,842.72 | 172,548.70 | -23,705.98 | -13.7% |
| Evaluations | | | | |
| 20800 · Basketball | 650.00 | 450.00 | 200.00 | 44.4% |
| 20800-1 · Basketball - Outside Svcs | 3,370.80 | 4,377.29 | -1,006.49 | -23.0% |
| 20800 · Basketball - Other | 4,020.80 | 4,827.29 | -806.49 | -16.7% |
| Total 20800 · Basketball | | | | |
| 20801 · Football | 5,250.00 | 800.00 | 4,450.00 | 556.3% |
| 20801-1 · Football - Outside Services | 2,186.07 | 2,480.32 | -294.25 | -11.9% |
| 20801 · Football - Other | 7,436.07 | 3,280.32 | 4,155.75 | 126.7% |
| Total 20801 · Football | 42.40 | 0.00 | 42.40 | 100.0% |
| 20801A · Flag Football | | | | |
| 20803 · Wrestling | 425.00 | 575.00 | -150.00 | -26.1% |
| 20803-1 · Wrestling - Outside Services | 693.77 | 745.91 | -52.14 | -7.0% |
| 20803 · Wrestling - Other | 1,118.77 | 1,320.91 | -202.14 | -15.3% |
| Total 20803 · Wrestling | | | | |
| 20804 · Baseball | 0.00 | 3,300.00 | -3,300.00 | -100.0% |
| 20804-1 · Baseball - Outside Services | 0.00 | 2,871.72 | -2,871.72 | -100.0% |
| 20804 · Baseball - Other | 0.00 | 6,171.72 | -6,171.72 | -100.0% |
| Total 20804 · Baseball | | | | |
| 20805 · Softball | 450.00 | 300.00 | 150.00 | 50.0% |
| 20805-1 · Softball - Outside Services | 1,614.18 | 1,328.71 | 285.47 | 21.5% |
| 20805 · Softball - Other | 2,064.18 | 1,628.71 | 435.47 | 26.7% |
| Total 20805 · Softball | | | | |
| 20806 · Volleyball | 50.00 | 50.00 | 0.00 | 0.0% |
| 20806-1 · Volleyball - Outside Services | 27.56 | 87.98 | -60.42 | -68.7% |
| 20806 · Volleyball - Other | 77.56 | 137.98 | -60.42 | -43.8% |
| Total 20806 · Volleyball | | | | |
| Total Evaluations | 14,759.78 | 17,366.93 | -2,607.15 | -15.0% |
| Insurance | | | | |
| 10630 · Group Insurance | 94,167.33 | 68,792.89 | 25,374.44 | 36.9% |
| 10631 · Workman's Compensation | 2,371.00 | 2,151.00 | 220.00 | 10.2% |
| 10632 · Property | 4,899.00 | 4,546.00 | 353.00 | 7.8% |
| 10633 · Accidental Injury-Travel | 950.00 | 950.00 | 0.00 | 0.0% |
| 10634 · Crime Policy (Surety Bonds) | 0.00 | 8,232.00 | -8,232.00 | -100.0% |
| 10635 · Litigation Liability-General | 14,920.00 | 0.00 | 14,920.00 | 100.0% |
| 10636 · Catastrophic Liability | 706,250.00 | 706,250.00 | 0.00 | 0.0% |
| 10637 · Automobile Ins-Administrators | 6,292.81 | 7,326.54 | -1,033.73 | -14.1% |
| 10638 · Employee Supplemental Insurance | 5,173.13 | 4,534.14 | 638.99 | 14.1% |
| 10639 · General Liability | 81,968.00 | 79,493.00 | 2,475.00 | 3.1% |
| 10657 · Cyber Coverage CL (New 2017-18) | 2,236.00 | 2,392.00 | -156.00 | -6.5% |
| 20600 · Insurance - Officials | 82,360.00 | 82,460.00 | -100.00 | -0.1% |

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| Total Insurance | 1,001,587.27 | 967,127.57 | 34,459.70 | 3.6% |
| Occupancy | | | | |
| 10710 · Utilities | 11,165.31 | 13,465.89 | -2,300.58 | -17.1% |
| 10711 · Repairs & Maintenance | 8,147.66 | 9,023.41 | -875.75 | -9.7% |
| 10712 · Supplies | 622.14 | 2,508.87 | -1,886.73 | -75.2% |
| 10712-1 · Uniforms - Staff | 25,621.73 | 10,916.75 | 14,704.98 | 134.7% |
| 10712 · Supplies - Other | | | | |
| Total 10712 · Supplies | 26,243.87 | 13,425.62 | 12,818.25 | 95.5% |
| 10713 · Property Taxes | 929.65 | 782.88 | 146.77 | 18.8% |
| 10715 · Grounds Keeping | 3,175.00 | 2,120.00 | 1,055.00 | 49.8% |
| 10716 · Janitorial Services | 5,000.00 | 7,666.80 | -2,666.80 | -34.8% |
| Total Occupancy | 54,661.49 | 46,484.60 | 8,176.89 | 17.6% |
| Officials - Expense | | | | |
| 20601 · Officials' Awards | 16,392.00 | 14,375.16 | 2,016.84 | 14.0% |
| 20603 · NFHS Rule Books/Publications | 57,289.06 | 73,734.06 | -16,445.00 | -22.3% |
| 20606 · Official Recruiting/Career Day | 4,355.12 | 0.00 | 4,355.12 | 100.0% |
| 20607 · Officials - Career Day | 250.00 | 0.00 | 250.00 | 100.0% |
| 20607-1 · Officials Career Day - OS | 1,344.23 | 0.00 | 1,344.23 | 100.0% |
| 20607 · Officials - Career Day - Other | | | | |
| Total 20607 · Officials - Career Day | 1,594.23 | 0.00 | 1,594.23 | 100.0% |
| 20608 · Officials Association Meetings | 78.97 | 0.00 | 78.97 | 100.0% |
| 20650 · NASO/GAOA Summit | 6,115.54 | 6,000.00 | 115.54 | 1.9% |
| Total Officials - Expense | 85,824.92 | 94,109.22 | -8,284.30 | -8.8% |
| Payroll | | | | |
| Payroll Expense | 1,887.00 | 1,780.00 | 107.00 | 6.0% |
| Payroll Processing Fee | 0.00 | 0.00 | 0.00 | 0.0% |
| Payroll Expense - Other | 1,887.00 | 1,780.00 | 107.00 | 6.0% |
| Total Payroll Expense | 1,887.00 | 1,780.00 | 107.00 | 6.0% |
| Payroll Taxes | | | | |
| 10610 · Payroll Taxes Expense | 67,654.02 | 69,049.78 | -1,395.76 | -2.0% |
| 10611 · Unemployment Tax (State) | 553.93 | 559.20 | -5.27 | -0.9% |
| Total Payroll Taxes | 68,207.95 | 69,608.98 | -1,401.03 | -2.0% |
| Payroll - Other | 0.00 | 0.00 | 0.00 | 0.0% |
| Total Payroll | 70,094.95 | 71,388.98 | -1,294.03 | -1.8% |
| Professional Fees | | | | |
| 10640 · Legal Expense | 15,945.00 | 43,212.15 | -27,267.15 | -63.1% |
| 10641 · Bookkeeping & Audit | 13,225.00 | 14,050.00 | -825.00 | -5.9% |
| 10644 · Notary Public/Trademark Fees | 0.00 | 64.50 | -64.50 | -100.0% |
| Total Professional Fees | 29,170.00 | 57,326.65 | -28,156.65 | -49.1% |
| Retirement Expense | | | | |
| 10616 · Annuity-Employee | -1,218.72 | 0.00 | -1,218.72 | -100.0% |
| 10617 · Annuity-Association (11.29%) | 98,765.43 | 101,710.96 | -2,945.53 | -2.9% |

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| Total Retirement Expense | 97,546.71 | 101,710.96 | -4,164.25 | -4.1% |
| Salaries & Wages | | | | |
| 10601 · Executive Director | 129,142.77 | 128,749.92 | 392.85 | 0.3% |
| 10602 · Assistant Executive Director | 94,666.25 | 95,585.10 | -918.85 | -1.0% |
| 10603 · Associate Directors | 408,093.85 | 448,977.88 | -40,884.03 | -9.1% |
| 10604 · Administrative Associates | 260,934.35 | 264,093.04 | -3,158.69 | -1.2% |
| Total Salaries & Wages | 892,837.22 | 937,405.94 | -44,568.72 | -4.8% |
| Sports | | | | |
| 10725 · Baseball | | | | |
| 10725-1 · Baseball - Outside Services | 0.00 | 17,816.40 | -17,816.40 | -100.0% |
| 10725-2 · Baseball - Payout to Schools | 0.00 | 64,430.14 | -64,430.14 | -100.0% |
| 10725-3 · Baseball Officials OS | 0.00 | 9,620.00 | -9,620.00 | -100.0% |
| 10725-4 · Baseball Officials Expense | 0.00 | 590.71 | -590.71 | -100.0% |
| 10725 · Baseball - Other | 2,333.49 | 7,533.47 | -5,199.98 | -69.0% |
| Total 10725 · Baseball | 2,333.49 | 99,990.72 | -97,657.23 | -97.7% |
| 10726 · Basketball | | | | |
| 10726-1 · Basketball - Payout to Schools | 258,231.00 | 264,844.00 | -6,613.00 | -2.5% |
| 10726-2 · Basketball - Outside Services | 36,694.08 | 42,911.40 | -6,217.32 | -14.5% |
| 10726-3 · GHSA NCAA Recruiting Event | 2,000.00 | 23,106.03 | -21,106.03 | -91.3% |
| 10726-4 · GHSA NCAA Recruiting Event - OS | 3,667.90 | 86,790.66 | -83,122.76 | -95.8% |
| 10726-5 · Basketball Officials OS | 21,600.00 | 21,600.00 | 0.00 | 0.0% |
| 10726-6 · Basketball Officials Expense | 3,710.52 | 0.00 | 3,710.52 | 100.0% |
| 10726 · Basketball - Other | 97,078.82 | 70,739.99 | 26,338.83 | 37.2% |
| Total 10726 · Basketball | 422,982.32 | 509,992.08 | -87,009.76 | -17.1% |
| 10726A · Bass Fishing | | | | |
| 10726A1 · Bass Fishing - Outside Services | 200.00 | 0.00 | 200.00 | 100.0% |
| 10726A · Bass Fishing - Other | 242.74 | 0.00 | 242.74 | 100.0% |
| Total 10726A · Bass Fishing | 442.74 | 0.00 | 442.74 | 100.0% |
| 10727 · Cheerleading | | | | |
| 10727-1 · Cheerleading - Payout to Schools | 16,687.80 | 12,264.30 | 4,423.50 | 36.1% |
| 10727-2 · Cheerleading - Outside Services | 26,464.48 | 28,086.80 | -1,622.32 | -5.8% |
| 10727-3 · Cheerleading Officials OS | 17,960.00 | 17,730.00 | 230.00 | 1.3% |
| 10727-4 · Cheerleading Officials Expense | 3,406.13 | 8,521.78 | -5,115.65 | -60.0% |
| 10727 · Cheerleading - Other | 7,386.74 | 7,374.61 | 12.13 | 0.2% |
| Total 10727 · Cheerleading | 71,905.15 | 73,977.49 | -2,072.34 | -2.8% |
| 10727A · Game Day | | | | |
| 10727A1 · Game Day Outside | 400.00 | 0.00 | 400.00 | 100.0% |
| 10727A2 · Game Day OS | 250.00 | 0.00 | 250.00 | 100.0% |
| 10727A · Game Day - Other | 3,206.53 | 1,500.00 | 1,706.53 | 113.8% |
| Total 10727A · Game Day | 3,856.53 | 1,500.00 | 2,356.53 | 157.1% |
| 10727B · Competitive Dance | | | | |
| 10727B1 · Competitive Dance - Outside Svc | 2,050.00 | 1,900.00 | 150.00 | 7.9% |
| 10727B2 · Competitive Dance Officials OS | 4,240.00 | 2,560.00 | 1,680.00 | 65.6% |
| 10727B3 · Competitive Dance Officials Exp | 1,155.70 | 481.77 | 673.93 | 139.9% |

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| 10727B · Competitive Dance - Other | 5,343.12 | 3,558.93 | 1,784.19 | 50.1% |
| Total 10727B · Competitive Dance | 12,788.82 | 8,500.70 | 4,288.12 | 50.4% |
| 10728 · Cross Country | | | | |
| 10728-1 · Cross Country-Outside Services | 1,260.17 | 1,882.42 | -622.25 | -33.1% |
| 10728 · Cross Country - Other | 2,466.74 | 2,389.91 | 76.83 | 3.2% |
| Total 10728 · Cross Country | 3,726.91 | 4,272.33 | -545.42 | -12.8% |
| 10729 · Football | | | | |
| 10729-1 · Football - Payout to Schools | 0.00 | 250,000.00 | -250,000.00 | -100.0% |
| 107291A · Football - Subsidy Payout to Sc | 776,748.79 | 530,162.86 | 246,585.93 | 46.5% |
| 10729-1 · Football - Payout to Schools - Other | | | | |
| Total 10729-1 · Football - Payout to Schools | 776,748.79 | 780,162.86 | -3,414.07 | -0.4% |
| 10729-2 · Football - Outside Services | 45,966.00 | 54,737.45 | -8,771.45 | -16.0% |
| 10729-3 · Football Officials OS | 77,750.00 | 75,692.39 | 2,057.61 | 2.7% |
| 10729 · Football - Other | 52,513.69 | 73,954.57 | -21,440.88 | -29.0% |
| Total 10729 · Football | 952,978.48 | 984,547.27 | -31,568.79 | -3.2% |
| 10729A · Football - Flag | | | | |
| 10729A1 · Flag Football - OS | 325.00 | 0.00 | 325.00 | 100.0% |
| 10729A · Football - Flag - Other | 1,456.00 | 0.00 | 1,456.00 | 100.0% |
| Total 10729A · Football - Flag | 1,781.00 | 0.00 | 1,781.00 | 100.0% |
| 10730 · Golf | | | | |
| 10730-1 · Golf - Outside Services | 0.00 | 4,050.00 | -4,050.00 | -100.0% |
| 10730-2 · Golf Officials OS | 0.00 | 200.00 | -200.00 | -100.0% |
| 10730-3 · Golf Officials Expense | 0.00 | 51.94 | -51.94 | -100.0% |
| 10730 · Golf - Other | 4,382.18 | 4,649.64 | -267.46 | -5.8% |
| Total 10730 · Golf | 4,382.18 | 8,951.58 | -4,569.40 | -51.1% |
| 10731 · Gymnastics | | | | |
| 10731-1 · Gymnastics - Outside Services | 0.00 | 525.00 | -525.00 | -100.0% |
| 10731-2 · Gymnastics Officials OS | 0.00 | 3,751.64 | -3,751.64 | -100.0% |
| 10731 · Gymnastics - Other | 1,196.93 | 1,896.08 | -699.15 | -36.9% |
| Total 10731 · Gymnastics | 1,196.93 | 6,172.72 | -4,975.79 | -80.6% |
| 10732 · Lacrosse | | | | |
| 10732-1 · Lacrosse - Outside Services | 0.00 | 3,674.90 | -3,674.90 | -100.0% |
| 10732-2 · Lacrosse Officials OS | 0.00 | 2,000.00 | -2,000.00 | -100.0% |
| 10732-4 · Lacrosse - Payout to Schools | 0.00 | 17,127.12 | -17,127.12 | -100.0% |
| 10732 · Lacrosse - Other | 677.81 | 8,594.19 | -7,916.38 | -92.1% |
| Total 10732 · Lacrosse | 677.81 | 31,396.21 | -30,718.40 | -97.8% |
| 10733 · Rifery | | | | |
| 10733-1 · Rifery - Outside Services | 50.00 | 2,200.00 | -2,150.00 | -97.7% |
| 10733 · Rifery - Other | 156.37 | 1,172.92 | -1,016.55 | -86.7% |
| Total 10733 · Rifery | 206.37 | 3,372.92 | -3,166.55 | -93.9% |
| 10734 · Soccer | | | | |
| 10734-2 · Soccer - Outside Services | 0.00 | 8,448.69 | -8,448.69 | -100.0% |

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| 10734-3 · Soccer Officials OS | 0.00 | 53,272.00 | -53,272.00 | -100.0% |
| 10734-4 · Soccer - Officials Expense | 0.00 | 244.95 | -244.95 | -100.0% |
| 10734-5 · Soccer - Payout to Schools | 0.00 | 59,309.24 | -59,309.24 | -100.0% |
| 10734 · Soccer - Other | 2,452.81 | 24,493.87 | -22,041.06 | -90.0% |
| Total 10734 · Soccer | 2,452.81 | 145,768.75 | -143,315.94 | -98.3% |
| 10735 · Softball (Fast Pitch) | | | | |
| 10735-1 · Softball (FP) Payout to Schools | 55,284.48 | 46,256.80 | 9,027.68 | 19.5% |
| 10735-2 · Softball (FP) Outside Services | 5,244.41 | 2,255.00 | 2,989.41 | 132.6% |
| 10735-3 · Softball FP Officials OS | 36,780.00 | 36,415.00 | 365.00 | 1.0% |
| 10735 · Softball (Fast Pitch) - Other | 2,982.51 | 3,964.16 | -981.65 | -24.8% |
| Total 10735 · Softball (Fast Pitch) | 100,291.40 | 88,890.96 | 11,400.44 | 12.8% |
| 10735A · Softball (Slow Pitch) | | | | |
| 10735A2 · Softball (SP) Outside Services | 0.00 | 1,365.08 | -1,365.08 | -100.0% |
| 10735A3 · Softball SP Officials OS | 0.00 | 4,645.00 | -4,645.00 | -100.0% |
| 10735A4 · Softball SP Officials Exp | 0.00 | 26.50 | -26.50 | -100.0% |
| 10735A · Softball (Slow Pitch) - Other | 122.28 | 690.20 | -567.92 | -82.3% |
| Total 10735A · Softball (Slow Pitch) | 122.28 | 6,726.78 | -6,604.50 | -98.2% |
| 10736 · Swimming | | | | |
| 10736-1 · Swimming - Outside Services | 3,087.53 | 5,189.06 | -2,101.53 | -40.5% |
| 10736-3 · Swimming Officials Exp | 800.99 | 728.86 | 72.13 | 9.9% |
| 10736 · Swimming - Other | 1,362.33 | 4,400.88 | -3,038.55 | -69.0% |
| Total 10736 · Swimming | 5,250.85 | 10,318.80 | -5,067.95 | -49.1% |
| 10737 · Tennis | | | | |
| 10737-1 · Tennis - Outside Services | 0.00 | 945.83 | -945.83 | -100.0% |
| 10737-2 · Tennis Officials OS | 0.00 | 600.00 | -600.00 | -100.0% |
| 10737-3 · Tennis Officials Expense | 0.00 | 340.26 | -340.26 | -100.0% |
| 10737 · Tennis - Other | 968.46 | 1,480.76 | -512.30 | -34.6% |
| Total 10737 · Tennis | 968.46 | 3,366.85 | -2,398.39 | -71.2% |
| 10738 · Track | | | | |
| 10738-1 · Track - Outside Services | 0.00 | 3,561.60 | -3,561.60 | -100.0% |
| 10738 · Track - Other | 3,678.50 | 10,584.49 | -6,905.99 | -65.3% |
| Total 10738 · Track | 3,678.50 | 14,146.09 | -10,467.59 | -74.0% |
| 10739 · Volleyball | | | | |
| 10739-1 · Volleyball - Payout to Schools | 11,717.10 | 8,184.72 | 3,532.38 | 43.2% |
| 10739-2 · Volleyball - Outside Services | 3,413.00 | 5,441.10 | -2,028.10 | -37.3% |
| 10739-3 · Volleyball Officials OS | 4,607.50 | 4,307.50 | 300.00 | 7.0% |
| 10739-4 · Volleyball Officials Expense | 60.42 | 60.42 | 0.00 | 0.0% |
| 10739 · Volleyball - Other | 1,951.69 | 1,468.73 | 482.96 | 32.9% |
| Total 10739 · Volleyball | 21,749.71 | 19,462.47 | 2,287.24 | 11.8% |
| 10740 · Wrestling | | | | |
| 10740-1 · Wrestling Weight Program | 0.00 | 2,478.89 | -2,478.89 | -100.0% |
| 10740-2 · Wrestling - Outside Services | 28,466.63 | 39,211.88 | -10,745.25 | -27.4% |
| 10740-4 · Wrestling Officials OS | 64,940.18 | 61,933.66 | 3,006.50 | 4.9% |
| 10740 · Wrestling - Other | 58,713.14 | 1,701.22 | 57,011.92 | 3,351.2% |

Georgia High School Association, Inc. Profit & Loss Prev Year Comparison July 2019 through June 2020

| | Jul '19 - Jun 20 | Jul '18 - Jun 19 | \$ Change | % Change |
|--|------------------|------------------|-------------|----------|
| Total 10740 - Wrestling | 152,119.95 | 105,325.67 | 46,794.28 | 44.4% |
| Total Sports | 1,765,892.69 | 2,126,680.39 | -360,787.70 | -17.0% |
| State Meets (Non-Athletic) | | | | |
| 10741 - Library | 0.00 | 5,125.00 | -5,125.00 | -100.0% |
| 10741-1 - Library-Outside Services | 100.00 | 9,700.00 | -9,600.00 | -99.0% |
| 10741-2 - Library Officials OS | 54.06 | 2,273.00 | -2,218.94 | -97.6% |
| 10741-3 - Library Officials Expense | 3,244.61 | 7,627.13 | -4,382.52 | -57.5% |
| 10741 - Library - Other | | | | |
| Total 10741 - Library | 3,398.67 | 24,725.13 | -21,326.46 | -86.3% |
| 10743 - One-Act Play | | | | |
| 10743-1 - One-Act-Play - Outside Services | 2,625.00 | 2,050.00 | 575.00 | 28.1% |
| 10743-2 - One Act Play Officials OS | 3,375.00 | 3,600.00 | -225.00 | -6.3% |
| 10743-3 - One Act Play Officials Expense | 3,511.63 | 3,615.33 | -103.70 | -2.9% |
| 10743 - One-Act Play - Other | 4,688.41 | 5,414.25 | -725.84 | -13.4% |
| Total 10743 - One-Act Play | 14,200.04 | 14,679.58 | -479.54 | -3.3% |
| 10745 - Esports | | | | |
| 10745-1 - Esports - Outside Services | 24.81 | 200.00 | -175.19 | -87.6% |
| 10745 - Esports - Other | 442.41 | 402.15 | 40.26 | 10.0% |
| Total 10745 - Esports | 467.22 | 602.15 | -134.93 | -22.4% |
| Total State Meets (Non-Athletic) | 18,065.93 | 40,006.86 | -21,940.93 | -54.8% |
| Travel & Meeting Expenses | | | | |
| 10619 - Reclassification Committee | 7,412.74 | 10,380.69 | -2,967.95 | -28.6% |
| 10620 - Executive Director | 869.20 | 1,199.87 | -330.67 | -27.6% |
| 10621 - Administrative Staff | 490.79 | 2,751.01 | -2,260.22 | -82.2% |
| 10622 - Executive Committee | 33,500.48 | 43,214.06 | -9,713.58 | -22.5% |
| 10623 - Hardship Committee | 7,435.84 | 6,332.15 | 1,103.69 | 17.4% |
| 10624 - Appeals to SEC/BD of Trustees | -793.19 | 2,261.16 | -3,054.35 | -135.1% |
| 10625 - National Meetings (NFHS) | | | | |
| 10625-1 - Nat'l Fed - Section 3 | 3,446.39 | 15,719.11 | -12,272.72 | -78.1% |
| 10625-2 - NASO | 7,187.51 | 7,422.38 | -234.87 | -3.2% |
| 10625 - National Meetings (NFHS) - Other | 4,237.95 | 35,407.87 | -31,169.92 | -88.0% |
| Total 10625 - National Meetings (NFHS) | 14,871.85 | 58,549.36 | -43,677.51 | -74.6% |
| 10626 - Special Events | | | | |
| 10626 - Special Meetings | 255.60 | 0.00 | 255.60 | 100.0% |
| 10628 - Special Meetings | 0.00 | 1,400.00 | -1,400.00 | -100.0% |
| 10629 - Legislative Meetings | | | | |
| 10629-1 - Legislative Meetings - OS | 100.00 | 0.00 | 100.00 | 100.0% |
| 10629 - Legislative Meetings - Other | 3,109.24 | 286.82 | 2,822.42 | 984.0% |
| Total 10629 - Legislative Meetings | 3,209.24 | 286.82 | 2,922.42 | 1,018.9% |
| 10680 - GHSA Student Athlete Leadership | | | | |
| 10680-1 - GHSA Student Ath Leadership -OS | 100.00 | 4,400.35 | -4,300.35 | -97.7% |
| 10680 - GHSA Student Athlete Leadership - Other | 2,010.51 | 4,872.05 | -2,861.54 | -58.7% |
| Total 10680 - GHSA Student Athlete Leadership | 2,110.51 | 9,272.40 | -7,161.89 | -77.2% |

Georgia High School Association, Inc.
Profit & Loss Prev Year Comparison
July 2019 through June 2020

| | Jul '19 - Jun 20 | Jul '18 - Jun 19 | \$ Change | % Change |
|--|---------------------|---------------------|--------------------|---------------|
| 10681 - State Meetings | | | | |
| 10681-1 - GAOA | 406.66 | 774.06 | -367.40 | -47.5% |
| 10681-2 - GOAA | 0.00 | 147.87 | -147.87 | -100.0% |
| 10681-3 - GISA | 26.50 | 53.00 | -26.50 | -50.0% |
| 10681-4 - GADA | 44.52 | 3,104.23 | -3,059.71 | -98.6% |
| 10681-5 - GATA | 0.00 | 130.38 | -130.38 | -100.0% |
| 10681-6 - GAEL | 990.71 | 967.33 | 23.38 | 2.4% |
| 10681-7 - GACA | 603.55 | 1,577.42 | -973.87 | -61.7% |
| 10681-8 - GDOE | 111.76 | 67.84 | 43.92 | 64.7% |
| 10681-9 - GFOA | 0.00 | 108.12 | -108.12 | -100.0% |
| Total 10681 - State Meetings | 2,183.70 | 6,930.25 | -4,746.55 | -68.5% |
| 10682 - Legal Meetings | 0.00 | 232.60 | -232.60 | -100.0% |
| 10683 - GHSA Public Forums | 0.00 | 1,016.88 | -1,016.88 | -100.0% |
| 10684 - New School Meetings/Orientation | 437.25 | 147.87 | 289.38 | 195.7% |
| Total Travel & Meeting Expenses | 71,984.01 | 143,975.12 | -71,991.11 | -50.0% |
| Void | 0.00 | 0.00 | 0.00 | 0.0% |
| 10605 - Outside Services | | | | |
| 10605-1 - OS Svcs - SharpEdge Ventures | 115,172.93 | 127,224.31 | -12,051.38 | -9.5% |
| 10605-2 - OS Svcs - Jim Bullington - IT | 40,800.00 | 41,240.00 | -440.00 | -1.1% |
| 10605-5 - OS Svcs - Miscellaneous | 150.00 | 150.00 | 0.00 | 0.0% |
| Total 10605 - Outside Services | 156,122.93 | 168,614.31 | -12,491.38 | -7.4% |
| 10650 - Office Supplies | 1,510.40 | 9,534.83 | -8,024.43 | -84.2% |
| 10660 - Advertising | 0.00 | 597.66 | -597.66 | -100.0% |
| 10670 - Bank Service Charges | 220.00 | 330.00 | -110.00 | -33.3% |
| 10700 - Postage & Parcel Delivery | 12,532.53 | 16,523.29 | -3,990.76 | -24.2% |
| 10703 - Telephone | 7,931.37 | 3,227.68 | 4,703.69 | 145.7% |
| 10720 - Service Contracts | 13,337.73 | 23,574.86 | -10,237.13 | -43.4% |
| 10744 - AAASP | 75,500.00 | 76,000.00 | -500.00 | -0.7% |
| 10751 - Trophies & Medals | 92,292.87 | 93,130.38 | -837.51 | -0.9% |
| 10752 - Dues & Subscriptions | 2,661.00 | 2,743.00 | -82.00 | -3.0% |
| 10753 - Flowers & Honoraria | 400.00 | 600.00 | -200.00 | -33.3% |
| 10756 - Sports Medicine | 1,152.23 | 2,493.64 | -1,341.41 | -53.8% |
| 10760 - Marketing Expense | | | | |
| 10760-1 - Marketing Exp -Outside Services | 8,897.47 | 3,427.22 | 5,470.25 | 159.6% |
| 10760 - Marketing Expense - Other | 6,169.84 | 7,185.46 | -1,015.62 | -14.1% |
| Total 10760 - Marketing Expense | 15,067.31 | 10,612.68 | 4,454.63 | 42.0% |
| 10771 - Depreciation | 0.00 | 27,431.00 | -27,431.00 | -100.0% |
| 10780-1 - Licen. Royalty Payout to School | 0.00 | 43,844.04 | -43,844.04 | -100.0% |
| Total Expense | 4,713,751.47 | 5,339,676.33 | -625,924.86 | -11.7% |
| Net Ordinary Income | 69,953.73 | 251,863.27 | -181,909.54 | -72.2% |
| Other Income/Expense | | | | |
| Other Income | | | | |
| Interest Income | 0.00 | 278,600.60 | -278,600.60 | -100.0% |
| 10510-2 - Interest Income - Raymond James | 670.49 | 626.74 | 43.75 | 7.0% |
| 10510 - Interest Income - South Crest | | | | |

Georgia High School Association, Inc.
Profit & Loss Prev Year Comparison
 July 2019 through June 2020

| | Jul '19 - Jun 20 | Jul '18 - Jun 19 | \$ Change | % Change |
|------------------------------|------------------|-------------------|--------------------|---------------|
| Total Interest Income | 670.49 | 279,227.34 | -278,556.85 | -99.8% |
| 998 - Write-Off State Checks | 0.00 | 3,827.48 | -3,827.48 | -100.0% |
| Total Other Income | 670.49 | 283,054.82 | -282,384.33 | -99.8% |
| Net Other Income | 670.49 | 283,054.82 | -282,384.33 | -99.8% |
| Net Income | <u>70,624.22</u> | <u>534,918.09</u> | <u>-464,293.87</u> | <u>-86.8%</u> |