# GEORGIA HIGH SCHOOL ASSOCIATION FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2016 AND 2015

#### **OFFICERS**

President
Vice President
Executive Director
Assistant Executive Director

Dr. Glenn White Lisa Moore Williams Gary Phillips Jay Russell

#### **BOARD OF TRUSTEES**

Jesse Crews

Marvin Fields

**Gary Long** 

**Todd Mobley** 

**Tommy Stringer** 

Wes Taylor

**Dexter Wood** 

#### **TABLE OF CONTENTS**

	<u>PAGE</u>
INDEPENDENT AUDITOR'S REPORT	1- 2
FINANCIAL STATEMENTS	
Statements of Assets, Liabilities, and Net Assets – Modified Cash Basis	3
Statements of Support, Revenues, Expenses and Other Changes In Net Assets – Modified Cash Basis	4 – 5
Statements of Functional Expenses – Modified Cash Basis	6 – 8
Statements of Cash Flows – Modified Cash Basis	9
NOTES TO FINANCIAL STATEMENTS	10 – 15

#### INDEPENDENT AUDITOR'S REPORT

To the Board of Directors
Georgia High School Association

#### **Report on the Financial Statements**

We have audited the accompanying financial statements of the Georgia High School Association (a nonprofit organization), which comprise the statement of assets, liabilities, and net assets – modified cash basis as of June 30, 2016 and 2015, and the related statements of support, revenues, expenses and other changes in net assets – modified cash basis, functional expenses – modified cash basis, and cash flows – modified cash basis for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting, as described in Note A; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

#### Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation

and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the combined financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

#### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities and net assets of Georgia High School Association as of June 30, 2016 and 2015, and its support, revenue, and expenses, and its cash flows for the years then ended in accordance with the modified cash basis of accounting as described in Note A.

#### **Basis of Accounting**

We draw attention to Note A of the financial statements which describes the basis of accounting. The financial statements are prepared on a modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinions are not modified with respect to this matter.

Jackson & Brown, P.C. Thomaston, Georgia August 11, 2016

## GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF ASSETS, LIABILITIES, AND NET ASSETS – MODIFIED CASH BASIS JUNE 30, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
ASSETS		
Current Assets Cash and cash equivalents Short - term investments Prepaid expenses	\$ 964,972 149,728 4,750	\$ 994,855 149,082 4,750
TOTAL CURRENT ASSETS	1,119,450	1,148,687
Long - term investments Property and equipment (net of depreciation)	3,933,745 339,569	3,941,990 <u>350,319</u>
TOTAL ASSETS	<u>\$ 5,392,764</u>	\$ 5,440,996
LIABILITIES		
Current Liabilities – payroll taxes	<b>\$ 3,118</b>	\$ 3,020
TOTAL CURRENT LIABILITIES	3,118	3,020
TOTAL LIABILITIES	3,118	3,020
COMMITMENTS AND CONTINGENCIES		
NET ASSETS Unrestricted Temporarily restricted Permanently restricted	5,389,646  	5,437,976  
TOTAL NET ASSETS	<u>5,389,646</u>	<u>5,437,976</u>
TOTAL LIABILITIES AND NET ASSETS	<u>5,392,764</u>	\$ 5,440,996

See the accompanying notes and auditor's report.

## GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF SUPPORT, REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2016 AND 2015

UNRESTRICTED REVENUES	<u>2016</u>		<u>2015</u>	
Invitational & regional tournaments One-Act Plays Tennis Swimming Baseball Basketball Cheerleading Cross Country Lacrosse Soccer Softball Track Volleyball Wrestling	•	14 58 31 16 34 94 35 35 12	45 31 2,257 3,341 57,988 21,216 4,843 737 1,393 12,001 10,314 4,710 12,400 131,276	
State tournaments & playoffs  Baseball Basketball Cheerleading Cross Country Football Gymnastics Lacrosse Soccer Soccer Soccer officials Softball Swimming Track Volleyball Wrestling Weight Appeals	73,19 647,90 75,21 11,20 1,577,48 2,41 15,24 120,85 140,70 82,18 5,89 92 27,81 47,07 2,840,82	04 10 04 37 18 15 53 00 35 94 20 12 79	58,585 631,657 79,690 10,257 1,439,424 2,525 16,087 117,826 144,480 77,025 5,940 12,752 30,360 64,342 13,950 2,704,900	

See the accompanying notes and auditor's report

## GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF SUPPORT, REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2016 AND 2015

	2016	2015
Other revenues	2010	2013
Dues from member schools	402 ECO	102 520
	103,560	103,530
Corporate sponsorships	654,010	641,750
Rule books and publications	37,460	43,702
Vendor & Licensing Royalties	96,755	276,836
Fines	256,055	214,521
Officials' registration & insignia	285,900	301,617
Community coach registration	517,403	465,605
Trophies and awards	9,667	10,561
Media Partnerships	90,000	80,000
Miscellaneous	96	30
Camp fees	69,180	41,737
<b>33</b> p 1333	2,120,086	2,179,889
	2,120,000	
TOTAL UNRESTRICTED REVENUES	5,095,320	5,016,065
TOTAL ONKLOTHIOTED REVENUES	3,033,320	3,010,003
EXPENSES	5,141,102	4,904,457
LAFLINGLO	<u> </u>	<u>4,304,431</u>
(DECDEAGE) INCDEAGE IN NET		
(DECREASE) INCREASE IN NET	(45.700)	444.000
ASSETS – OPERATING	(45,782)	111,608
NON-OPERATING ITEMS		
Investment income	( 7,040)	164,783
Write-off of stale checks	4,492	2,209
TOTAL NON-OPERATING ITEMS	( 2,548)	166,992
(DECREASE) INCREASE IN UNRESTRICTED		
NET ASSETS	(48,330)	278,600
NET ASSETS AT BEGINNING OF YEAR	5,437,976	5,159,376
ine. Adde. of the land	0,401,010	<u> </u>
NET ASSETS AT END OF YEAR	<b>\$</b> 5,389,646	\$ 5,437,97 <u>6</u>
HEI AUGETO AT END OF TEAK	<u>Ψ 3,303,040</u>	<u>Ψ 3,431,310</u>

See the accompanying notes and auditor's report.

#### GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2016 AND 2015

SALARIES Executives Administrators Clerical	2016 \$ 213,880 291,191 317,423 822,494	2015 \$ 207,662 284,070 307,020 798,752
TRAVEL EXPENSES AND ALLOWANCES  National Meetings State Executive Committee Executive Director Administrative Staff Hardship Committee Reclassifications and Miscellaneous	29,994 77,074 3,753 5,441 8,625 16,601 141,488	20,796 53,612 2,070 4,065 9,044 11,113 100,700
TOURNAMENTS  Baseball  Basketball  Payout to Schools Cheerleading  Payout to Schools Cross Country Football  Payout to Schools Golf Gymnastics Lacrosse Riflery Soccer Payout to Schools	33,503 136,582 244,554 54,688 14,379 9,086 126,509 971,837 14,005 4,097 6,378 3,694 193,148 43,042	14,184 98,788 221,461 47,642 22,901 8,969 121,819 920,751 8,327 3,765 5,593 3,442 199,612 40,210

See the accompanying notes and auditor's report.

#### GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
Softball Payout to Schools Swimming Tennis Track Volleyball Payout to Schools Wrestling	31,185 27,079 14,032 3,360 24,037 11,587 7,145 100,444	33,716 22,257 20,855 3,163 28,676 11,936 7,204 107,997
· ·		
TOTAL TOURNAMENTS	2,074,371	1,953,268
BOOKS AND PUBLICATIONS Rule books	119,302	117,026
CLINICS AND EXAMS		
Baseball	10,188	10,973
Basketball	8,276	5,404
Cheerleading	158	102
Football	2,024	145
Gymnastics Officials	260	96 914
Riflery	119	914
Soccer	1,683	1,972
Softball	7,741	5,489
Swimming/Diving	184	42
Track	851	100
Volleyball		50
Wrestling	1,885	1,873
Lacrosse		50
	33,369	27,210

See the accompanying notes and auditor's report.

#### GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2016 AND 2015

	<u>2016</u>	<u>2015</u>
PRINTING AND SUPPLIES		
Office supplies	17,355	21,041
Constitution & by-laws	7,012	6,854
Directories	16,288	16,771
Calendar		908
Schedules and other	==	18,828
	40,655	64,402
BUILDING AND EQUIPMENT MAINTENANCE AND EXPENSE		
Outside services and supplies	47,264	38,759
Utilities	14,053	14,009
Repairs	5,192	7,191
	66,509	59,959
OTHER EXPENSES	0.40 500	750.057
Insurance	843,502	752,357
Outside services	163,819 22,276	156,722
Postage and delivery Telephone & communications	33,276 16,753	33,839 16,332
Professional fees	89,918	63,552
Marketing expense	47,256	52,120
State meets (non-athletic)	32,792	28,791
Flowers and honoraria	2,296	3,060
Retirement expense	92,571	90,179
Community coaching program	174,187	131,090
AAASP	75,000	75,500
Sports medicine	2,319	25,543
NASO summit	3,000	5,183
Depreciation	23,844	34,920
Dues and subscriptions	2,621	2,808
Trophies and awards	70,703	70,650
Officials' evaluations	20,246	18,474
Officials' supplies	42,003	43,848
Officials' camps	39,383	35,149
Payroll taxes	63,036	60,798
City and county taxes Licensing payouts	1,164 3,225	1,018 81,207
Licensing payouts	<u>3,225</u> 1,842,914	1,783,140
	\$ 5,141,102	\$ 4,904,457
	<u>Ψ 3,1+1,104</u>	<del>Ψ 4,304,431</del>

See the accompanying notes and auditor's report.

#### GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF CASH FLOWS – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2016 AND 2015

		<u>2016</u>	<u>2015</u>
CASH FLOWS FROM OPERATING ACTIVITIES  (Decrease) Increase in net assets  Adjustments to reconcile (decrease) increase in net assets to net cash provided by	\$	(48,330)	\$ 278,600
operating activities: Depreciation Increase in payables		23,844 <u>98</u>	 34,920 3,020
NET CASH (USED) PROVIDED BY OPERATING ACTIVITIES		(24,388)	316,540
CASH FLOWS FROM INVESTING ACTIVITIES			
Change in short – term investments, net Change in long – term investments, net Payments for property and equipment		( 646) 8,245 (13,094)	( 962) (163,373) ( 29,209)
NET CASH (USED) BY INVESTING ACTIVITIES		( 5,495)	(193,544)
CASH FLOWS FROM FINANCING ACTIVITIES			
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(29,883)	122,996
BEGINNING CASH AND CASH EQUIVALENTS		994,855	 871,859
ENDING CASH AND CASH EQUIVALENTS	<u>\$</u>	<u>964,972</u>	\$ 994,855
SUPPLEMENTAL DISCLOSURES OF CASH PAID		NG THE YE	FOR:
Interest	\$	446	\$ 

Foreign taxes

384

See the accompanying notes and auditor's report.

#### **NOTES TO FINANCIAL STATEMENTS**

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### **Nature of Activities**

The Georgia High School Association (the Association) promotes education in Georgia high schools from a mental, physical, and moral viewpoint through the study of public speaking, the standardization and encouragement of athletics, and the appreciation of music, homemaking, and other fine arts through regional and state contests. The Association's support comes primarily from member dues, corporate sponsorships, and event admission receipts.

#### **Basis of Accounting**

The books of the Association are maintained on the "modified cash basis" of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. Consequently, certain revenues and related assets are recognized when received rather than when earned and certain expenses and purchases of assets are recognized when cash is disbursed rather than when the obligation is incurred. Modifications to the cash basis of accounting result from management's decision to record property and equipment and related depreciation, prepaid expenses and current liabilities in the accompanying statement of assets, liabilities and net assets-modified cash basis.

#### Basis of Presentation

The Association is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

Catastrophic insurance premiums collected from member schools in fiscal year 2016 were \$ 180,080 and were \$ 180,055 for fiscal year 2015. These amounts have been subtracted from insurance expense for statement presentation.

#### **Property and Equipment**

The Association capitalizes property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are recorded as contributions at their estimated fair value. Such donations are reported as unrestricted contributions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted contributions.

Absent donor stipulations regarding how long those donated assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired assets are placed in service.

#### **NOTES TO FINANCIAL STATEMENTS**

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Con't)

#### Property and Equipment (Con't)

The Association reclassifies temporarily restricted net assets to unrestricted net assets at that time. Property and equipment are depreciated using both straight line and modified accelerated cost recovery system methods over estimated useful lives ranging from five to forty-five years.

#### **Estimates**

The preparation of financial statements in conformity with the modified cash basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

#### Contributions

Contributions that are restricted by the donor are reported as increases in unrestricted net assets if the restrictions expire in the fiscal year in which the contributions are recognized. All other donor-restricted contributions are reported as increases in temporarily or permanently restricted net assets depending on the nature of the restrictions. When a restriction expires, temporarily restricted net assets are reclassified to unrestricted net assets.

#### Contributed Services

No amounts have been reflected in the financial statements for donated services. The Association generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Association at the members' facilities, but these services do not meet the criteria for recognition as contributed services. The Association receives more than 3,500 volunteer hours per year.

#### Investments

Investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statement of assets, liabilities and net assets. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in unrestricted net assets if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

#### **NOTES TO FINANCIAL STATEMENTS**

### NOTE A – NATURE OF ACTIVITIES AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Con't)

#### Investments (Con't)

Short-term investments consist of certificates of deposit with original maturities of twelve months or less. Long-term investments consist of money market funds and debt and equity securities with original maturities greater than twelve months.

#### **Income Taxes**

The Association is a not – for – profit organization that is exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code and is classified by the Internal Revenue Service as an organization that is not a private foundation.

Due to a clerical error, the Internal Revenue Service has listed the Association's taxexempt status as revoked for not filing informational returns. Documentation of the Association's compliance and a request that the tax-exempt status be corrected is currently being processed by the Internal Revenue Service. Resolution of this issue is expected within thirty days.

#### Cash and Cash Equivalents

For purposes of the statements of cash flows, the Association considers all highly liquid investments available for current use with a maturity of three months or less when to be cash equivalents.

#### NOTE B - RESTRICTIONS OF NET ASSETS

There are no restrictions on the net assets of the Association.

#### NOTE C - CONCENTRATION OF CASH DEPOSITS

The Association's cash balance includes deposits held at SouthCrest Bank, NA which exceed the federally insured limit of \$250,000. SouthCrest Bank, NA has pledged municipal securities with a book value of \$1,501,514 to cover the excess deposit amount over the federally insured limit of \$250,000. No losses are anticipated due to this condition.

#### **NOTES TO FINANCIAL STATEMENTS**

#### **NOTE D - INVESTMENTS**

The fair values of short-term investments totaled \$149,728 and \$149,082 at June 30, 2016 and 2015, respectively. The fair values of long-term investments totaled \$3,933,745 and \$3,941,990 at June 30, 2016 and 2015, respectively. Total investment income is shown net of investment fees of \$28,352 and \$20,032 at June 30,2016 and June 30,2015, respectively. Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect the Association's financial condition.

The following schedule summarizes investment returns and their classification in the statement of activities for the years ended:

	June 30, 2016		_	June 3	30, 2	<u> 2015                                    </u>		
	Ur	restricted	l	Total	l	Inrestricted	b	Total
Interest & dividend income Net realized & unrealized	\$	81,401	\$	81,401	\$	81,493	\$	81,493
gains (Losses) Total investment income	<u>\$</u>	(88,441) (7,040)	<u>\$</u>	(88,441) (7,040)	\$	83,290 164,783	\$	83,290 164,783

#### NOTE E - FAIR VALUE MEASUREMENTS

The fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis are as follows:

	June 30, 2016		June 3	30, 2015
		Quoted Prices		Quoted Prices
		in Active Market		in Active Markets
		for Identical Assets		or Identical Assets
<u>Description</u>	<u>Fair Value</u>	(Level 1)	<u>Fair Value</u>	<u>(Level 1)</u>
Short-term Investments Certificates of Deposit	<b>\$</b> 149,728	\$ 149,72 <u>8</u>	\$ 149,082	\$ 14 <u>9,082</u>
Total short-term Investments	\$ 149,728	<u>\$ 149,728</u>	\$ 149,082	\$ 149,082
Long-term Investments Money Market Funds Common Stocks Government Securities Total long-term	\$ 188,102 3,120,587 625,056	3,120,587	\$ 154,841 3,158,209 628,940	\$ 154,841 3,158,209 628,940
Investments	\$ 3,933,745	<b>\$ 3,933,745</b>	\$ 3,941,990	<u>\$ 3,941,990</u>

#### **NOTES TO FINANCIAL STATEMENTS**

#### NOTE E - FAIR VALUE MEASUREMENTS (Con't)

The Association recognizes transfers of assets into and out of levels as of the date an event or change in circumstances causes the transfer. There were no transfers between levels in the years ended June 30, 2016 and 2015.

Short-term investments and long-term investments are reported at fair value on a recurring basis determined by reference to quoted market prices and other relevant information generated by market transactions.

#### **NOTE F - PROPERTY AND EQUIPMENT**

Property and equipment consists of the following:

	<u>2016</u>		<u>2015</u>
Office furniture, fixtures, and equipment	\$ 554,651	\$	550,834
Office building & improvements	603,183		593,906
Land – office building (non-depreciable)	6,210		6,210
Land – other (non-depreciable)	<u> 11,774</u>	_	11,774
	1,175,818		1,162,724
Accumulated depreciation	(836,249)	_	(812,405)
	<u>\$ 339, 569</u>	<u>\$</u>	350,319

#### **NOTE G - RETIREMENT PLANS**

Contributions are made to various tax sheltered annuities (TSA's) established in the names of the individuals.

Retirement expense recognized by the Association for fiscal years 2016 and 2015 was as follows:

		<u>2016</u>	<u>2015</u>		
Tax sheltered annuities	<u>\$</u>	92,571	<u>\$</u>	90,179	
Total Retirement Expense	<u>\$</u>	92,571	<u>\$</u>	90,179	

#### **NOTES TO FINANCIAL STATEMENTS**

#### **NOTE H - CONTINGENCIES**

As of August 11, 2016 (the date of this report), The Georgia High School Association was not involved in any threatened or pending litigation.

Counsel is not aware of any unasserted claims or assessments against the GHSA.

#### **NOTE I - STATEMENT OF CASH FLOWS**

The Association has no non-cash investing or financing transactions.

#### **NOTE J - UNCERTAIN TAX POSITIONS**

The Association has determined that there are no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

The Association's Form 990, *Return of Organization Exempt from Income Tax,* for the fiscal years ending in 2013, 2014, and 2015 are subject to examination by the IRS, generally for three years after they were filed.

#### **NOTE K - SUBSEQUENT EVENTS**

The Association has evaluated subsequent events for potential recognition or disclosure through August 13, 2016 the date which the financial statements were available to be issued.