GEORGIA HIGH SCHOOL ASSOCIATION FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2024 AND 2023

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Established 1904

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Jackson & Brown, P.C.

Certified Public Accountants

INDEPENDENT AUDITOR'S REPORT

400 South Church Street Thomaston, Georgia 30286-4107 (706) 647-5551 Fax (844) 819-6861

To the Board of Directors Georgia High School Association

We have audited the accompanying financial statements of the Georgia High School Association (a nonprofit organization), which comprise the statement of assets, liabilities, and net assets – modified cash basis as of June 30, 2024 and 2023, and the related statements of support, revenues, expenses and other changes in net assets – modified cash basis, functional expenses – modified cash basis, and cash flows – modified cash basis for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with the modified cash basis of accounting as described in Note A; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

Georgia High School Association Page 2

Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the assets, liabilities and net assets of Georgia High School Association as of June 30, 2024 and 2023, and its support, revenue, and expenses, and its cash flows for the years then ended in accordance with the modified cash basis of accounting as described in Note A.

Basis of Accounting

We draw attention to Note A of the financial statements which describes the basis of accounting. The financial statements are prepared on a modified cash basis of accounting, which is a basis of accounting other than accounting principles generally accepted in the United States of America. Our opinions are not modified with respect to this matter.

Jackson & Brown, P.C. Thomaston, Georgia

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September 30, 2024

GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF ASSETS, LIABILITIES, AND NET ASSETS – MODIFIED CASH BASIS JUNE 30, 2024 AND 2023

	2024	2023
ASSETS		
Current Assets Cash and cash equivalents	\$ 3,868,544	\$ 2,998,874
TOTAL CURRENT ASSETS	3,868,544	2,998,874
Long - term investments Property and equipment (net of depreciation)	7,267,596 214,648	6,503,621 228,577
TOTAL ASSETS	\$ 11,350,788	\$ 9,731,072
LIABILITIES		
Current Liabilities – Payroll Withholdings	\$ 5,344	\$ 6,573
TOTAL CURRENT LIABILITIES	5,344	6,573
TOTAL LIABILITIES	5,344	6,573
COMMITMENTS AND CONTINGENCIES		
NET ASSETS Without donor restrictions With donor restrictions	11,345,444	9,724,499
TOTAL NET ASSETS	11,345,444	9,724,499
TOTAL LIABILITIES AND NET ASSETS	\$ 11,350,788	\$ 9,731,072

See the accompanying notes and auditor's report.

GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF SUPPORT, REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2024 AND 2023

REVENUES Invitational & regional tournaments	2024		2023
Baseball	\$ 5,330	\$	2,863
Basketball	87,544	Ψ	95,592
Cheerleading	28,525		26,572
Cheerleading Game Day	1,450		287
·	4,060		2,460
Competitive Dance			,
Cross Country	8,182		6,082
Flag Football	1,268		1,013
Gymnastics	1,357		927
Golf	169		4 000
Lacrosse	905		1,092
Literary			2,238
Soccer	735		545
Softball	3,763		5,024
Swimming	4,295		3,335
Tennis	60		69
Track	23,028		19,652
Volleyball	11,097		9,234
Wrestling	23,013		24,307
Region Trackwrestling	<u>4,575</u>		4,725
	209,356		206,017
State tournaments & playoffs			
Baseball	228,502		295,133
Basketball	732,660		798,806
Basketball Officials			
Basketball NCAA Recruiting Event			
Cheerleading	156,920		153,430
Cheerleading Game Day	59,474		41,906
Competitive Dance	44,162		46,490
Cross Country	20,147		39,333
Esports	22,500		35,954
Flag Football	37,614		37,254
Football	1,689,187	1	,471,015
Football Officials	364,000	•	402,175
Gymnastics	540		1,364
Lacrosse	111,432		125,897
Lacrosse Officials			700
Soccer	286,243		248,308
Soccer Officials	53,520		53,780
Softball	192,101		159,293
Softball Slow-Pitch	7,090		7,240
Swimming	10,413		9,604
3	,		5,557

GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF SUPPORT, REVENUES, EXPENSES AND OTHER CHANGES IN NET ASSETS – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
State tournaments & playoffs Con't.		
Tennis	12,860	13,670
Track	23,866	15,515
Volleyball	63,855	70,250
Wrestling	307,982	248,843
Weight appeals	13,950	10,100
	4,439,018	4,286,060
Other revenues		
Dues from member schools		
Corporate sponsorships	1,279,463	1,368,904
Rule books and publications	15	30
Vendor & licensing royalties	100,234	98,497
Fines	354,736	389,261
Officials' registration & insignia	255,153	145,530
Community coach registration	660,187	575,139
Trophies and awards	15,682	15,294
Media partnerships	198,687	171,131
Miscellaneous	150	397
Camp fees	74,054	71,900
	2,938,361	2,836,083
TOTAL UNRESTRICTED REVENUES	7,586,735	7,328,160
EXPENSES	6,748,317	6,665,355
INCREASE (DECREASE) IN NET ASSETS – OPERATING	838,418	662,805
NON-OPERATING ITEMS		
Investment (loss) income	765,663	604,256
Write-off of stale checks	16,864	6,892
TOTAL NON-OPERATING ITEMS	782,527	611,148
	,	,
INCREASE (DECREASE) IN NET ASSETS WITHOUT DONOR RESTRICTIONS	1,620,945	1,273,953
NET ASSETS AT BEGINNING OF YEAR	9,724,499	8,450,546
NET ASSETS AT END OF YEAR	\$ 11,345,444	\$ 9,724,499

GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2024 AND 2023

SALARIES	2024	2023
	¢ 404.000	¢ 400.000
Executive director	\$ 191,000	\$ 186,069
Assistant executive director	60,915	107,582
Associate directors	560,757	505,266
Administrative associates	274,218	263,069
	1,086,890	1,061,986
TRAVEL EXPENSES AND ALLOWANCES		
National meetings	50,568	45,121
State meetings	8,129	11,371
State executive committee	59,420	48,121
Executive director	2,489	1,380
Administrative staff	910	653
Hardship committee	7,931	7,995
Youth leadership program	26,970	25,854
Reclassifications and miscellaneous	24,793	2,090
	181,210	142,585
TOURNAMENTS		
Baseball	105,194	89,406
Payout to schools	38,367	139,027
Basketball	271,474	281,833
Payout to schools	188,546	191,570
Bass Fishing	3,364	2,565
Cheerleading	101,426	114,124
Payout to schools	33,975	30,431
Cheerleading game day	17,619	9,526
Competitive dance	43,833	32,452
Cross country	6,457	20,576
Flag football	8,806	8,220
Payout to schools	3,000	9,000
Football	1,154,795	699,050
Payout to schools	480,492	783,016
Golf	11,384	12,914
Gymnastics	8,665	6,710
Lacrosse	20,126	18,372
Payout to schools	51,669	67,989
Riflery	4,592	8,110
Soccer	105,168	95,351
Payout to schools	135,027	112,306
, ,	,	112,300

Continued

See the accompanying notes and auditor's report.

GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
TOURNAMENTS CON'T		
Softball (fast pitch)	63,646	61,720
Payout to schools	56,085	60,341
Softball (slow pitch)	14,611	12,996
Swimming	15,198	9,758
Tennis	6,079	4,418 17,471
Track Volleyball	24,785 48,184	27,990
Payout to schools	19,585	16,357
Wrestling	295,926	250,209
TOTAL TOURNAMENTS	3,338,078	3,193,808
	5,555,515	2, 100, 000
BOOKS AND PUBLICATIONS		== 004
Rule books	92,379	55,921
CLINICS AND EXAMS		
Baseball	2,696	3,216
Basketball	3,884	5,013
Cheerleading	116	1,156
Cross country	110	240
Competitive dance Flag Football	50 350	249
Football	4,805	4,351
Golf	34	
Gymnastics	50	50
Soccer		1,162
Softball	4,349	4,694
Swimming/diving Track	90 110	90 294
Volleyball	45	72
Wrestling	143	123
	16,832	20,470
BUILDING AND EQUIPMENT MAINTENANCE		
AND EXPENSE	22.722	44.407
Outside services and supplies Utilities	39,799 12,336	44,107 13,072
Repairs	91,734	6,021
	143,869	63,200
	,	,

See the accompanying notes and auditor's report .

GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF FUNCTIONAL EXPENSES – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2024 AND 2023

	2024	2023
OTHER EXPENSES		
Insurance	918,048	873,644
Member share payouts		306,095
Outside services	40,440	90,246
Office supplies	9,169	11,385
Postage and delivery	12,068	20,514
Telephone & communications	10,376	10,378
Professional fees	32,039	33,757
Marketing expense	155	52
State meets (non-athletic)	43,790	42,276
Flowers and honoraria	500	650
Retirement expense	119,502	118,527
Community coaching program	159,311	136.694
AAASP	75,500	76,660
NASO summit	55,539	3,753
Depreciation	15,310	16,358
Dues and subscriptions	2,645	2,850
Trophies and awards	113,399	110,271
Officials' evaluations	16,853	17,563
Officials' supplies	23,066	19,068
Officials' camps	86,332	83,632
Sports medicine	810	1,191
Payroll taxes	78,750	77,553
City and county taxes	407	520
Licensing payouts	75,050	73,748
	1,889,059	2,127,385
	<u>\$ 6,748,317</u>	\$ 6,665,355

GEORGIA HIGH SCHOOL ASSOCIATION STATEMENTS OF CASH FLOWS – MODIFIED CASH BASIS YEARS ENDED JUNE 30, 2024 AND 2023

		2024		2023
CASH FLOWS FROM OPERATING ACTIVITIES Increase (Decrease) in net assets Adjustments to reconcile increase (Decrease) in net assets to net cash provided by	\$	1,620,945	\$	1,273,953
operating activities: Depreciation (Gain) net loss on Investments (Decrease) Increase in Payables		15,310 (765,663) (1,229)	_	16,358 (604,256) 589
NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES		869,363		686,644
CASH FLOWS FROM INVESTING ACTIVITIES				
Cash provided by investments Payments for property and equipment		1,687 (1,380)		585 (1,416)
NET CASH PROVIDED BY INVESTING ACTIVITIES		307		(831)
CASH FLOWS FROM FINANCING ACTIVITIES				
NET INCREASE (DECREASE) IN CASH AND CASH EQUIVALENTS		869,670		685,813
BEGINNING CASH AND CASH EQUIVALENTS	-	2,998,874		2,313,061
ENDING CASH AND CASH EQUIVALENTS	\$	3,868,544	\$	2,998,874
SUPPLEMENTAL DISCLOSURES OF CASH PAID) DU	JRING THE YE	AR	FOR:
Interest on investments Foreign taxes on investments	\$	1,310	\$	 1,061

NOTES TO FINANCIAL STATEMENTS

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES

Nature of Activities

The Georgia High School Association (the Association) promotes education in Georgia high schools from a mental, physical, and moral viewpoint through the study of public speaking, the standardization and encouragement of athletics, and the appreciation of fine arts through regional and state contests. The Association also registers, tests, and certifies high school athletic officials. The Association's support comes primarily from corporate sponsorships, and a percentage of event admission receipts. Additionally, The Association evaluates, year by year, whether or not to charge membership dues based on financial need. These dues have been waived for the past four fiscal years.

Basis of Accounting

The books of the Association are maintained on the "modified cash basis" of accounting, which is a comprehensive basis of accounting other than generally accepted accounting principles. Consequently, certain revenues and related assets are recognized when received rather than when earned and certain expenses and purchases of assets are recognized when cash is disbursed rather than when the obligation is incurred. Modifications to the cash basis of accounting result from management's decision to record property and equipment and related depreciation, current liabilities and long-term liabilities in the accompanying statement of assets, liabilities and net assets-modified cash basis.

Basis of Presentation

Catastrophic insurance premiums collected from member schools in fiscal year 2024 were \$ -0- and were \$ -0- for fiscal year 2023. Collection of catastrophic insurance premiums have been waived as part of membership dues for the past five fiscal years.

Property and Equipment

The Association capitalizes property and equipment over \$500. Lesser amounts are expensed. Purchased property and equipment is capitalized at cost. Donations of property and equipment are capitalized at their estimated fair value at the date contributed. Such donations are reported as contributions without donor restrictions unless the donor has restricted the donated asset to a specific purpose. Assets donated with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as contributions with donor restrictions.

Absent donor stipulations regarding how long those donated assets must be maintained, the Association reports expirations of donor restrictions when the donated or acquired assets are placed in service.

NOTES TO FINANCIAL STATEMENTS

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Con't)

Property and Equipment (Con't)

The Association reclassifies net assets with donor restrictions to net assets without donor restrictions at that time. Property and equipment are depreciated using both straight line and modified accelerated cost recovery system methods over estimated useful lives ranging from five to forty-five years.

Estimates

The preparation of financial statements in conformity with the modified cash basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates. There are no estimates that are particularly susceptible to significant change in the near term.

Contributions

Contributions received are recorded as net assets with donor restrictions or net assets without donor restrictions depending on the existence or nature of any donor restrictions.

Contributed Services

No amounts have been reflected in the financial statements for donated services. The Association generally pays for services requiring specific expertise. However, many individuals volunteer their time and perform a variety of tasks that assist the Association at the members' facilities, but these services do not meet the criteria for recognition as contributed services. The Association receives more than 3,000 volunteer hours per year across all events and tournaments.

Investments

Investments in equity securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of assets, liabilities, and assets – modified cash basis. Unrealized gains and losses are included in the change in net assets. Investment income and gains restricted by a donor are reported as increases in net assets without donor restrictions if the restrictions are met (either by passage of time or by use) in the reporting period in which the income and gains are recognized.

NOTES TO FINANCIAL STATEMENTS

NOTE A - NATURE OF ACTIVITIES AND SIGNIFICANT ACCOUNTING POLICIES (Con't)

Investments (Con't)

Short-term investments consist of certificates of deposit with original maturities of twelve months or less. The Association does not currently have any short-term investments. Long-term investments consist of money market funds and debt and equity securities, and government securities with original maturities greater than twelve months.

Income Taxes

The Association is a not – for – profit organization that is exempt from income taxes under Section 501(c) (3) of the Internal Revenue Code and classified by the Internal Revenue Service as other than a private foundation.

The Association utilized the accounting requirements associated with uncertainly in income taxes using the provisions of Financial Accounting Standards Board (FASB) ASC 740, Income Taxes. Using that guidance, tax positions initially need to be recognized in the financial statements when it is more-likely-than-not the positions will be sustained upon examination by the tax authorities. It also provides guidance for derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition. As of June 30, 2024, the Association has no uncertain tax provisions that qualify for recognition or disclosure in the financial statements.

Cash and Cash Equivalents

For purposes of the statements of cash flows, the Association considers all highly liquid investments available for current use with a maturity of three months or less when purchased to be cash equivalents. The association does not currently have any investments considered to be cash equivalents.

Reclassifications

Certain accounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current-year financial statements.

NOTE B - FINANCIAL ASSET AVAILABILITY AND LIQUIDITY

The Association maintains its financial assets primarily in cash and investments to furnish liquidity that provides available funds as The Associations expenses come due. The Association has \$11,136,140 in financial assets as of June 30, 2024 consisting of cash and investments.

NOTES TO FINANCIAL STATEMENTS

NOTE C - RESTRICTIONS OF NET ASSETS

The Association has no net assets with donor restrictions.

NOTE D - CONCENTRATION OF CASH DEPOSITS

As of August 4, 2017, the Association has established an Automated Clearing House (ACH) debit and credit link between its Raymond James broker account and its Colony Bank accounts. This arrangement allows the Association to secure deposits over \$250,000 under Securities Investor Protection Corporation (SIPC). From time to time, the deposits in Colony Bank exceed FDIC insurance limits.

NOTE E - INVESTMENTS

The investment objectives of the Association are to provide a reserve fund for future long-term uncertainty. The Association invests long-term and generally accepts a conservative yield for minimum risk. The investments are generally held to maturity.

The fair values of long-term investments totaled \$7,267,596 and \$6,503,621 at June 30, 2024 and 2023, respectively. Investment advisory fees of \$35,743 and \$42,116 were paid at June 30, 2024 and 2023 respectively.

Investment securities are exposed to various risks such as interest rate, market and credit risks. Due to the level of risk associated with certain investment securities, it is at least reasonably possible that changes in the value of investment securities will occur in the near term and that such changes could materially affect the Association's financial condition.

The following schedule summarizes investment income and their classification in the statement of activities for the years ended:

	June 30, 2024			June 30, 2	023	
	U	nrestricted	Total	Unre	stricted	Total
Interest & dividend income	\$	168,692	\$ 168,692	\$	133,055	\$ 133,055
Net realized & unrealized gains (losses)		<u>596,971</u>	596,971	-	471,201	471,201
Total investment income	\$	765,663	\$ 765,663	\$	604,256	\$ 604,256

NOTES TO FINANCIAL STATEMENTS

NOTE F - FAIR VALUE MEASUREMENTS

The fair value measurements and levels within the fair value hierarchy of those measurements for the assets reported at fair value on a recurring basis are as follows:

	June 30, 2024		June 3	0, 2023
		Quoted Prices		Quoted Prices
		in Active Market for Identical Assets	4	in Active Markets for Identical Assets
Description	Fair Value	(Level 1)	Fair Value	(Level 1)
Total short-term investments			\$ -0-	\$ -0-
Long-term Investments Money Market Funds	\$ 1,043,007	\$ 1,043,007 \$	1,180,734	\$ 1,180,734
Common Stocks, Bonds of REITs Government Securities	5,183,776	5,183,776 1,040,813	4,404,204 918,683	4,404,204 918,683
Total long-term investments	<u>\$ 7,267,596</u>	\$ 7,267,576 \$	6,503,621	\$ 6,503,621

The Association recognizes transfers of assets into and out of levels as of the date an event or change in circumstances causes the transfer. There were no transfers between levels in the years ended June 30, 2024 and 2023.

Short-term investments and long-term investments are reported at fair value on a recurring basis determined by reference to quoted market prices and other relevant information generated by market transactions.

The proceedings method described may produce a fair value calculation that may not be reflective of net realizable value or future fair values.

NOTES TO FINANCIAL STATEMENTS

NOTE G - PROPERTY AND EQUIPMENT

Property and equipment consists of the following:

	<u>2024</u>	2023
Office furniture, fixtures, and equipment Office building & Improvements Land – office building (non-depreciable) Land – other (non-depreciable)	\$ 593,538 603,183 6,210 11,774 1,214,705	592,157 603,183 6,210 11,774 1,213,324
Accumulated depreciation	(1,000,057)	(984,747)
	<u>\$ 214,648</u>	\$ 228,577

NOTE H - RETIREMENT PLANS

The Association provides a defined contribution retirement plan.

Contributions are made to various tax sheltered annuities (TSA's) established in the names of the individuals.

Retirement expense recognized by the Association for fiscal years 2024 and 2023 was as follows:

	<u>2024</u>	<u>2023</u>
Tax sheltered annuities	\$ 119,502	\$ 118,527
Total Retirement Expense	\$ 119,502	\$ 118,527

NOTE I - CONTINGENCIES

As of September 30, 2024, (the date of this report), the Georgia High School Association was not involved in any threatened or pending litigation with the exception of the following.

NOTES TO FINANCIAL STATEMENTS

NOTE I - CONTINGENCIES CON'T

On November 11, 2019, Lisa Michelle Maddox and Jeffrey David Maddox, Jr. filed suit against the GHSA, its President Glen White and its Executive Director Dr. James R. Hines, Jr. as well as a number of Lowndes County Georgia School officials alleging on February 2, 2018, the Plaintiffs were attending a wrestling tournament in the Lowndes County High School gym when Plaintiff Lisa Michelle Maddox fell traversing the bleachers. She alleges the defendants were negligent in operating and maintaining the bleachers which caused her to fall and sustain injuries. The GHSA filed its answer and numerous defenses including that it had no control over the bleachers and did not operate or maintain the same. The GHSA will defend the lawsuit vigorously and no loss is anticipated which will exceed the liability insurance coverage of the GHSA.

Counsel is not aware of any unasserted claims or assessments against the GHSA other than those associated with student eligibility to participate in extracurricular activities and member disciplinary appeals which seek no monetary damages, other than a request for attorney's fees.

NOTE J - STATEMENT OF CASH FLOWS

The Association had non-cash investing transactions consisting of reinvested interest, dividends and capital gains in the amount of \$319,802 in fiscal year 2024 and \$128,014 in fiscal year 2023.

NOTE K – UNCERTAIN TAX POSITIONS

The Association has determined that there are no uncertain tax positions that qualify for either recognition or disclosure in the financial statements.

The Association's Form 990, *Return of Organization Exempt from Income Tax*, for the fiscal years ending in 2021, 2022, and 2023 are subject to examination by the IRS, generally for three years after they are filed.

NOTE L - SUBSEQUENT EVENTS

The Association has evaluated subsequent events for potential recognition or disclosure through September 30, 2024 the date which the financial statements were available to be issued.